

**GOOD EMPLOYEES CAN RATIONALIZE BAD DECISIONS: A LOOK AT FRAUD  
IN TODAY'S ORGANIZATIONS**

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**Key Takeaway: Not all perps, prey and whistleblowers are equivalent and have distinct characteristics that impact our reactions to them.**

Perps

- Intentional Perpetrators
- Accidental Perpetrators
- Righteous Perpetrators

Prey

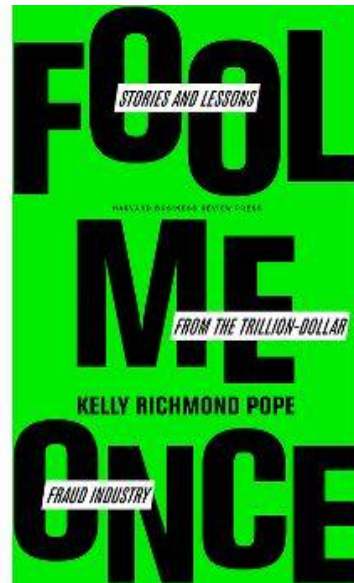
- Innocent Bystanders
- Organizational Targets

Whistleblowers

- Accidental Whistleblowers
- Noble Whistleblowers
- Vigilante Whistleblowers

Crossovers

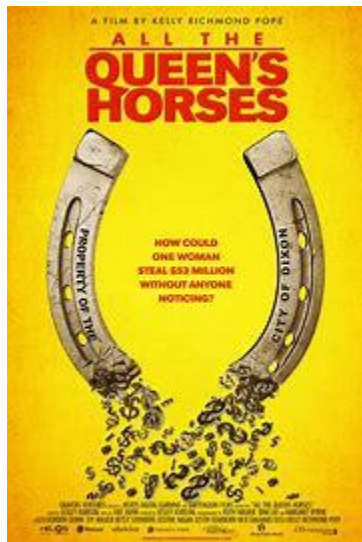
- Perpetrators turned whistleblowers



For more information, about *Fool Me Once: Stories and Lessons Inside the Trillion Dollar Fraud Industry* (Harvard Business Review Press, 2023)

Pre-order from Target: [Fool Me Once - By Kelly Richmond Pope \(hardcover\) : Target](#)

Pre-order from Amazon: [Amazon.com: Fool Me Once: Stories and Lessons from the Trillion-Dollar Fraud Industry: 9781647823917: Pope, Kelly Richmond: Books](#)



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