

Constructive Conflict: Approaches to Healthy Conflict

A CLA Professional Development Topic

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Identify "Reality"		
Conversation	Engage From Perspective	
Clarity	Goals	Go-Forward Responsibility
Connectivity	Bias	Conviction
	Presence	Choice
		Collaborate
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Conversation	Engage From Perspective		
Clarity		Go-Forward Responsibility	
Connectivity			











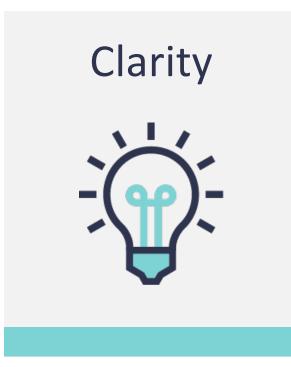
Conversation



- 1. Participant versus partner
- 2. Message versus method
- 3. Listen versus learn.







- 1. Participants
- 2. When, where, how
- 3. Implications.





Connectivity



- 1. Demonstrate Listening
- 2. Consider stakeholders
- 3. Yet and so.

Most people want to hear *the truth*, even if it is *unpalatable*.

Susan Scott, Fierce Conversations





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		Presence		













- 1. Most pressing
- 2. Impact
- 3. Preferred outcome.







- 1. Contribution or collateral
- 2. Perceived or Perspective
- 3. Assisting or distracting.









- 1. Attentiveness
- 2. Listening
- 3. Reflect.

The experience of being *understood*, versus *interpreted*, is so compelling, you can charge admission.

Susan Scott, Fierce Conversations



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Conviction



- 1. Willingness
- 2. Personal accountability
- 3. Humility







- 1. Minimize "Mr./Mrs. fix it"
- 2. Win/loss mentality
- 3. Options, best option, next step





Collaboration



- 1. Be on the lookout for it
- 2. My / their role
- 3. "Ride the ripple"

If your employees *believe* that their job is to do what you tell them, you're *sunk*.

Susan Scott, Fierce Conversations



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Takeaways

Forward Responsibility	
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Thank you!



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